

## Obstacles to Execution

**Procrastination** – The pit where opportunity is buried.

**Blind Spots** – Not being aware of additional opportunities that may be available.

**Comfort Zones** – More motivated by pleasing methods rather than pleasing results.

**Not a Real Priority** – The personal goals and objectives you have chosen are not as important to you as you make them out to be.

**Not Organized Effectively** – Slowed down by confusion and bottlenecks.

**Value Conflict** – Action steps are out of sync with your values.

**Time Management Conflicts** – Spending disproportionate amount of time in lower pay-off activities.

**Weak Perspectives** – Have not emotionally accepted and embraced the activities that need to be done.

**Training Needs** – Uncertain of the best course of action needed to execute objectives.

**Fear of Failure** – Afraid of a setback or mistake that will be the end of your opportunity.

**Accountability** – Unwilling to be held accountable for your most important personal action items.

**Lack of Confidence/ Fear of Rejection** – Lack the courage to act for fear of making a mistake or rejection.

**Lack of Commitment** – Unwilling to do what you need to do to take care of business.